

# EASYTRAK SHORT TERM SAVINGS

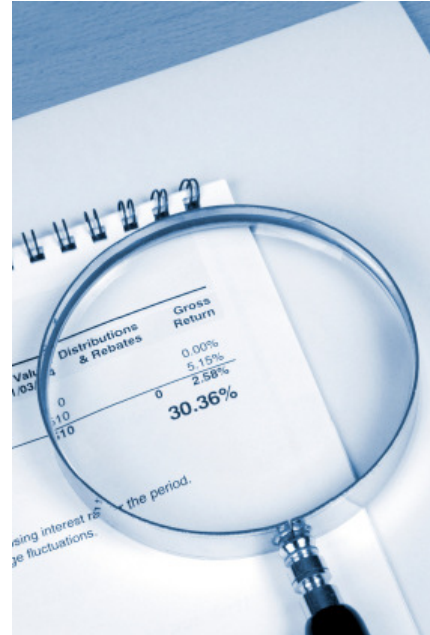
*Savings that contribute to the ROI for your  
EasyTrak Service*

There are two types of contribution to the return on your EasyTrak Service investment:

- Short term:** specific operational time and dollar savings, captured through automating essential tasks, that free up extra time for resident care and other important tasks;
- Strategic:** access to more timely and accurate operational information, leading to more efficient and effective personnel decisions.

In this note we focus on the **Short Term** Automation savings with EasyTrak.

The process of scheduling, recording, validating and finally entering hourly employee time takes a lot of effort. If you hire people to do it manually it will take them a lot of time. In user studies over the years, we've found that preparing a manual schedule for posting, and then processing paper sign-in sheets or time cards can take as much as 45 minutes per employee per pay period.



In addition, people are human and make mistakes: manual processing is prone to errors. A typical assumption is a 1% total error rate. It is a common misconception that these errors cancel out over time. But in reality errors in favour of the payee tend to be under-reported, and so studies have identified a loss resulting from systematic errors. A one-third of one percent loss might cost the facility a further \$15-20 per employee per month.

<u>Contribution</u>	Time entry	Dollars per month	
		Manual	EasyTrak
	Systematic processing errors	2200.00	0.00
	Scheduling	3300.00	1100.00
<u>Total</u>		7150.00	1650.00
<b>EasyTrak Service Investment</b>		-	350.00
	<b><u>Net Saving</u></b>		<b>5150.00</b>

Employee Count: 110  
Office Admin rate: \$30.00 hourly

That time might cost the facility \$45 per employee per month. And that does not include any detailed attendance analysis!

By automating the process, this lost time can be applied to enhancing resident care, and improving quality of service.

**An easily implemented solution:** A typical EasyTrak deployment for a facility with 110 employees total is summarized in the sidebox, and illustrates a service investment of 10-20% to capture these savings.

With little or no upfront investment needed to get started with EasyTrak Service, it can be a winning proposition for you, your employees and your residents from day one!

Example reflects a 24 month EasyTrak Service contract. Different terms are also available. Call us to find out!

In Part 2 we focus on the Strategic Operational benefits that come from better access to better information.

**Value and Savings...**